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of Wealth Leadership Services Pty Limited
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Performance to 31 December 2011

Asset Classes	3 Months %	1 Year %	3 Years % p.a.	5 Years % p.a.	10 Years % p.a.	20 Years % p.a.	Annualised Std. Dev. Since Inception %	Inception Date
Cash	1.2	5.0	4.4	5.5	5.4	5.7	1.3	Jan-77
Australian Bonds	1.9	11.4	6.3	7.4	6.5	7.6	4.6	Jan-85
International Bonds	1.8	10.5	7.4	8.5	7.9	8.5	3.6	Feb-85
Property	3.8	-1.6	2.3	-15.2	0.6	6.2	14.4	Jan-82
Australian Shares	2.1	-11.0	7.7	-2.4	6.1	8.8	17.6	Jan-80
International Shares	2.0	-5.3	-2.6	-7.5	-3.5	4.1	14.9	Jan-75

Typical Portfolio Structures	3 Months %	1 Year %	3 Years % p.a.	5 Years % p.a.	10 Years % p.a.	20 Years % p.a.	Annualised Std. Dev. Since Inception %	Inception Date
Balanced Portfolio	1.8	-1.3	5.5	0.7	5.4	7.8	6.7	Feb-85
Growth Portfolio	2.0	-4.6	5.4	-1.3	4.9	8.1	9.2	Feb-85
High Growth Portfolio	2.2	-9.6	4.8	-4.7	3.8	8.5	13.2	Jan-82

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